



Our sales are scheduled for three days, including Saturday, to accommodate working customers who love attending and spending money at estate sales.

Every one of our sales is conducted using the following list of policies:

We sort through every drawer, every box, every closet. We price every item for maximum dollar.

Sale Preparation

Depending on the home and the situation, we may need 5 to 10 days to do a good job. We research and price every item. We sort through every drawer, every box, every closet. We price every item for maximum dollar- It is a benefit to both of us to increase your profit as much as possible! When possible, we label items with brand names, and match manuals with correct appliances.

We organize and stage the furniture in the most appealing way as possible, and to accommodate crowd flow and supervision during the sale.

We provide our own tables, tablecloths, display cases, shoe racks, jewelry displays, and checkout area complete with computers and wrapping stations. Our goal is to create an environment that is pleasant looking, sounding, and smelling so that all "saleable" items are presented as well as possible. The better things look, the better they sell!

Sale Advertising & Promotion

We take care of all publicity and advertising including newspaper, online advertising sites, and Estatesales.net. We've even done the radio! We begin photographing and publicizing items in the house immediately on our Aunt Bee's Facebook page to generate excitement about your upcoming sale. We accept and respond to questions about those items from potential customers. We maintain a private e-mail list with loyal customers who have requested announcements about upcoming sales. Your sale will be publicized this way too. We provide and place all outdoor directional signs to the sale. We take care of interior signs including directional, informative, and safety.

We have the most loyal, honest and friendly staff you will meet anywhere.

Staff Present

We have a loyal, honest and friendly staff. They are polite and professional and handle your items and the people who come to your sale with respect and discretion. We monitor the rooms during the sale by having plenty of staff on hand. We encourage sales with friendly workers who are ready to assist customers.

On-Site Payment Policy

We accept cash and debit/credit cards only- NO Checks. We also handle all tax as required by Texas State law. We have a bid system in place for higher priced items.

After Sale Wrap-Up & Payment

We communicate with the local charity of your choice, or one we have formed a relationship with to oversee the pickup of leftover items at your request and tax donation receipt for you. We sweep our way out of the house leaving behind an empty home. We present you a check for your sale and a printout of sale details within 7 days of the completion of the sale. Payment for our services comes out of your Profit, not your Pocket.

FAQ's

WILL AUNT BEE PROVIDE REFERENCES?

Of course! We are happy to provide you with references. You may also check out Aunt Bee's Facebook page to see reviews from clients and buying customers.

DO WE NEED TO BE COMPLETELY OUT OF THE HOUSE BEFORE THE SALE BEGINS?

Yes, you do. You will want to have all the items you or family members are keeping out of the house, so all that is left in the house is what is to be sold. Once we get started, we come in like a whirlwind...sorting, straightening, tagging, pricing, moving furniture, and you will not want to be living there.

WE NEED TO HAVE AN ESTATE SALE AT MY MOM'S HOME IN LONGVIEW, BUT WE LIVE IN GEORGIA. WILL YOU BE ABLE TO WORK WITH US?

Yes, please call. We are able to work with absentee owners or out-of-state situations. We have experience with this and will make it as stress free as possible for you.

DO YOU ACCEPT CONSIGNMENTS?

Absolutely! It's the smart thing to do. For example, if someone asks if they may put their grandfather clock in at your estate sale, then yes, we will. A customer may be pulled into shop at your estate sale for the grandfather clock, but end up leaving purchasing your mirror, dining room set, and china hutch! The goal is to maximize sales, and accepting consignments is a wonderful way to bring more customers in! Have you ever gone to the grocery store for a gallon of milk and come out with a basket full of groceries? It's the same concept. For those wanting to place consignments in a future sale, please e-mail me at auntbee@earthlink.net

HOW FAR WILL AUNT BEE TRAVEL TO DO A SALE?

Aunt Bee's staff lives in the Longview area and we prefer to not travel over an hour for our family's sake. Please just call and ask. We try to be as flexible as possible.

HOW DO YOU KNOW HOW TO PRICE THE CONTENTS?

Just like real estate or gasoline prices, there are ups and downs, but most items fall into price categories according to their age, condition, collect ability, and good ol' East Texas consumer demand. Aunt Bee's has many online resources for establishing prices, local experts, and even outside appraisers, if necessary. The more money we sell your items for, the more money we make since we work on a percentage basis.

WILL I NEED TO GO THROUGH THE HOUSE FIRST AND GET OUT STUFF THAT WON'T SELL?

Please don't! You may be surprised at what will sell...most anything! Allow us to do that for you. Aunt Bee's needs you to take from the house what you are keeping and leave the rest to us. That is part of the way we earn our money!

WHAT IF I LEAVE BEHIND SOMETHING PRIVATE OR PERSONAL LIKE BANKING INFORMATION OR A FAMILY BIBLE?

We have a special box in which we set aside items just like that, so you can look through them. You can rest assured if we have a question about something, it will go in the box and you will have the opportunity to make a decision. We also know some paperwork items we find may need to be shredded and not just tossed out with the old cereal box trash. Aunt Bee's keeps your best interest at heart as we organize your sale. We want another happy customer when the sale is completed.